



July 17th, 2019

Re: Wilson Homes

Dear Sir or Madam:

I am writing this letter to share my personal experience of working with Wilson Homes, as they recently completed an extensive renovation project at our Springbank home. This scope included stripping the forty year old home to studs, inside and out, with significant structural upgrades, essentially creating a completely new home.

Having met with a number of Builders, Rob Wilson stood out as someone that we wanted to business with. His approach was engaging, responsive and honest, with a technical ability to respond to our needs. He continually refined budgets and engaged some fantastic trade relationships to meet the level of quality that we expected. The diligence throughout the process was excellent, with constant communication and updates to the budget and schedule. Rob was always focused on our needs as a Client, with a commitment to provide solutions and alternatives to overcome the many challenges encountered in a major renovation. Throughout the process he was very responsive to our input, as he quickly incorporated our feedback into the project.

As we were looking for a very modern and contemporary look, with a focus on functionality and originality, Rob remained open-minded, with a commitment to creativity and customer satisfaction. As we finalized the design decisions and product selections, he was very responsive to specific concerns where we were lacking alignment. Despite the scope continuing to increase, his ability to show resiliency and overcome challenges was an integral element of our success. His commitment to us as a Client was remarkable. The process was well organized, thoroughly scheduled and proactively managed.

We are thrilled with the final product, as our renovated home creates an entirely different experience. The use of space, functionality and overall design have converted our vision to our dream home. Not only do we love our home, but we now have a perfect environment for entertaining.

Our experience with Rob has been amazing, as has always operated with integrity, fairness and trust. After almost a year of working together, we are eternally grateful for everything that he has done to deliver our dream home.

Regards,
CLARK BUILDERS

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